

## Sri Lanka Telecom Chooses Fontech's Technology to Deliver WiFi Connectivity to Four Million Subscribers

- The deal includes Fontech's Carrier WiFi Solution and Connection Manager as well as an international roaming agreement with Fon
- This partnership is another important milestone for the company, and it supports its rapid network expansion in Asia

**18 DECEMBER 2017. MADRID & COLOMBO.** - Sri Lanka Telecom (SLT Group), the country's national ICT solutions company and the leading broadband and backbone infrastructure services provider, has recently signed a deal with Fon that will enable SLT Group to deliver WiFi connectivity to their subscriber base. In addition to choosing Fontech's robust, Carrier WiFi Solution to deliver seamless WiFi access locally, SLT Group has signed a roaming agreement with Fon to grant their users international access to WiFi in over 21 million locations globally.

Mr. Dileepa Wijesundera, CEO of SLT Group commented, "Our partnership with Fon will help us to deliver a better connectivity experience for our customers. Not only will Fontech's technology complement our existing services in Sri Lanka through delivering seamless WiFi outside of the home, but we are also delighted to offer our customers the convenience of being able to access millions of Fon hotspots globally."

Thanks to the flexibility of Fontech's cutting-edge, vendor-agnostic Carrier WiFi Solution, SLT Group will be integrating Fontech technology into more than six router models equipped with FTTH, ADSL and LTE technologies. SLT Group will provide customers with several different access alternatives, including captive portal, WISPr seamless connectivity, and EAP. The service is currently being deployed and integrated, and will be launched in Q1 2018, targeting hundreds of thousands of CPEs.

This partnership marks an important milestone for Fon, supporting the rapid expansion of its footprint across Asia during 2017. The company has recently added almost 800,000 premium locations in Malaysia, Hong Kong, South Korea, Japan and China. Thanks to new roaming agreements with major operators such as Telekom Malaysia, Korea Telecom, and Softbank, Fon's global network now includes almost three million hotspots in the Asia-Pacific region.

"We are delighted that Sri Lanka Telecom has chosen our innovative solution to deploy their WiFi strategy. This deal is a good example of our commitment to the WiFi ecosystem. While Fon continues to specialize in the aggregation of WiFi networks, ensuring that the world's largest community network continues to grow, Fontech is dedicated to developing the technology that operates the service. Our cutting-edge solutions enable our clients to deliver exceptional WiFi experiences to their customers," said Alex Puregger, CEO of Fon.

### About Fon and Fontech

**Fon** is the global WiFi network. We pioneered residential WiFi sharing over a decade ago and, together with leading telcos, we've built the world's largest WiFi community of over 21 million hotspots. We are experts in keeping people seamlessly connected by aggregating residential and prime public WiFi footprints, as well as facilitating interconnection between WiFi networks. Our global clients include AT&T, British Telecom, Eircom, KPN, Proximus, Travel Club, and Virgin Mobile. Discover more at [fon.com](http://fon.com)



## MEDIA RELEASE

**Fontech**, the technology arm of Fon, makes managing and operating WiFi smart and simple for operators and enterprises. Our portfolio of software-based solutions and team of experts empower our clients to deliver carrier-grade WiFi services in a secure, scalable, and uniquely flexible way, enabling an exceptional WiFi experience for their customers. We are the trusted WiFi software provider to top-tier global telcos and enterprises such as the Deutsche Telekom Group, SoftBank, Telstra, and Vodafone Group. More information at [fontech.com](https://fontech.com)

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